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JANUARY 1964

U. S. DEPT. OF AGRICULTURE

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CURRENT SERIAL RECORDS

CONSUMER PURCHASES OF

CITRUSFruitJuicesDrinks

AND OTHER PRODUCTS

CPFJ-150

U. S. DEPARTMENT OF AGRICULTURE Economic Research Service in Cooperation with the Florida Citrus Commission

PREFACE

This report presents estimated household consumer purchases of frozen concentrated juices, frozen concentrated fruit drinks, chilled orange juice, canned single-strength juices, canned single-strength fruit drinks, canned and chilled citrus salads and sections, and fresh oranges and grapefruit. Beginning with July 1963, the data represent projections to national totals based on reported purchases and related information from a representative national sample of approximately 7,500 household consumers. Estimates were based on a sample of about 6,000 households from 1964 through 1960, and on about 10,000 households from 1961 to June 1963.

A committee of the Florida Citrus Industry working with representatives of the U. S. Department of Agriculture and the Market Research Corporation of America has reviewed the accuracy of the data presented in this series of reports. Based on experience and comparison with canners' reports, Bureau of Census reports, and estimates of use other than by householders, the committee agreed that projection of purchases by the Market Research Corporation of America consumer panel to a national total basis results in some overestimate of purchases of frozen concentrated orange juice and canned grapefruit juice, and some understatement of canned orange juice. Nevertheless, the data are considered reliable indicators of trends and of relative changes in household purchases from one period to another.

The cost of obtaining the consumer purchase data has been defrayed by the Florida Citrus Commission, with some help from the California Prune Advisory Board since October 1959. Prior to that time the Department cooperated with fruit industry groups in paying those costs. The Department, however, continues to analyze the data and publish reports as it has done since 1950.

All data in the report are based on 4-week periods (28 days) to facilitate comparisons.

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Based on data collected for the Florida Citrus Commission by the	
Market Research Corporation of America	

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CONSUMER PURCHASES OF CITRUS FRUIT, JUICES, DRINKS, AND OTHER PRODUCTS JANUARY 1964

By/Clive E. Johnson / Marketing Economics Division Economic Research Service

Data in this report represent estimated total purchases by household consumers in the 48 contiguous States. They do not include purchases made for hotels, restaurants, hospitals, or other institutional outlets. Data are for 4-week periods (28 days) to facilitate comparisons. Expenditures are computed from prices paid for the most prevalent size of container.

HIGHLIGHTS

Household purchases of frozen concentrated juices, singlestrength juices, and canned single-strength fruit drinks totaled 17.9 million cases (single-strength equivalent) in January, 1964. This was a 9 percent decline compared with the same month of 1963.

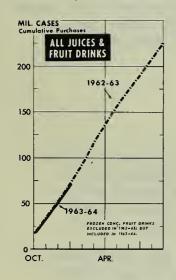
In addition to the above, consumers bought 1.6 million cases of frozen concentrated fruit drinks. Comparable data for these products are not available for a year earlier.

Prices paid for juices and canned fruit drinks, (excluding the frozen drinks) averaged 5.3 cents per 6-ounce serving, up 13 percent from a year earlier. Hence, despite the decline in purchases, consumer expenditures totaled 4 percent more than last January.

Purchases of prune juice, in contrast to the overall decline, were up 24 percent from a year earlier to establish new highs in sales volumes and revenues. Sales and expenditures for canned fruit drinks also were up about a fourth.

On the other hand, movement of other processed products declined 4 to 42 percent. Citrus items, still in short supply following the December 1962 freeze, experienced the greatest loss in sales.

Purchases of frozen concentrated orange juice were off 33 percent from January 1963; chilled orange juice, off 24 percent; canned orange juice, off 42 percent; and canned grapefruit juice, off 21 percent.



Consumers spent more for canned grapefruit juice than a year earlier, but the outlay for the 3 orange juices was down 13 percent or \$3.9 million.

Purchases of frozen concentrated juices other than orange, and of canned noncitrus juices other than prune, were off about 4 percent from January 1963.

Accumulated purchases of juices and canned fruit drinks in October-January -- the first 4 months of the 1963-64 reporting year -- were down 14 percent compared with the same months of 1962-63. (See figure in margin.) Nevertheless, cumulative expenditures were up moderately because of higher prices.

Purchases of fresh oranges increased 56 percent over January 1963. However, the relative gain in sales revenues was not as great since prices were down 15 percent. On the other hand, prices paid for fresh grapefruit were up moderately; purchases were up 40 percent; and consumer expenditures were up 46 percent.

Movement of canned grapefruit sections and chilled citrus salads and sections in retail food stores were down about a fourth from last January. Because of higher prices, however, declines in expenditures were more moderate.

FROZEN CONCENTRATED JUICES

Gain in Use of FCOJ over December Smaller Than Usual

The December-January rise in consumer purchases of frozen concentrated orange juice was smaller than usual and January sales were off 34 percent from a year earlier. Consumer expenditures also were down despite higher prices. 1/(See tables 1, and 18 and figures 7-9.)

The slower movement and higher prices were associated with short supplies resulting from the December 1962 freeze that damaged or destroyed many citrus trees in

l/Monthly and cumulative purchases and expenditures for all products are for 4-week (28 days) periods to facilitate comparisons. Totals by seasons are for 48 weeks. Cases are the equivalent of 24 No. 2 cans ... 432 ounces per case, except 480 ounces for canned grapefruit sections. Expenditures are based on prices paid for usual unit of purchase shown in table 18. In computing purchases on a single-strength equivalent basis, frozen concentrated fruit juices and frozen concentrated orange drink were converted at 4 to 1; other frozen concentrated fruit drinks were converted at 4.7 to 1. Because of the inclusion of frozen concentrated fruit drinks, data on total purchases and share of market are not comparable with those published through September 1963.

MIL. GAL.
Cumulative Purchases
FROZEN CONC.
ORANGE JUICE
50
1962-63
1963-64
0
OCT. APR.

Florida where most citrus products are produced. Freezes also occurred in 1957, but current purchases and expenditures are below those reported for January, 1958. (See table 1A.)

Frozen concentrated orange juice claimed 21 percent of the household market for juices and fruit drinks in January, approximately half the share it had during the 4 months preceding the freeze.

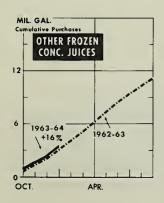
The loss of market reflected fewer buyers and a smaller average size of purchase. Only 21 percent of families bought compared with 28 percent last January; the size of purchase was down 14 percent to 6 cans per buying family. Both facets of sales were below levels that prevailed from the early 1950's through mid-1963.

Prices paid for the concentrate averaged 27.3 cents per 6-ounce can. This compared with 21.3 cents in January 1963 and 28.2 cents last August, when prices were the highest recorded in this 15-year series.

The average buyer spent \$1.64 for frozen concentrated orange juice in January. Although up 10 percent from a year-earlier, this was the smallest family expenditure recorded since April 1963. As fewer families bought, total consumer outlay was down 14 percent from last January. (See tables 15-17.)

Accumulated expenditures for October-January, the first 4 months of the 1963-64 reporting year, were down 17 percent or \$15.4 million from corresponding months a year earlier. Cumulative purchases were off 49 percent -- 12.5 million gallons -- from October-January 1962-63 when movement was the heaviest recorded. (See figure in margin.)

Use of Other Frozen Concentrated Juices Up Sharply From December



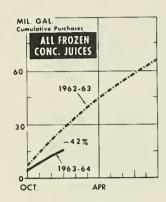
January purchases of all other frozen concentrated juices such as grape, grapefruit, pineapple, tangerine, and citrus blends were up 35 percent -- 256,000 gallons -- from December. Both the relative and absolute gains were greater than those reported for frozen concentrated orange juice. (See tables 8 and 14.)

Despite the increase over December, sales of other frozen concentrated juices were off moderately from January 1963 when movement began accelerating with the rise in retail prices of citrus juices. October-January cumulative purchases were up 16 percent, or 470,000 cases, from corresponding months of 1962-63. (See figure in margin.)

Prices paid for other frozen concentrated juices averaged 21.3 cents per 6-ounce can in January. This represented an advance of 17 percent over January 1963 and about the highest price reported since that time.

The average buyer spent \$1.03 for these juices, substantially less than paid for frozen concentrated orange juice. Total consumer expenditures for other frozen juices in January were up 12 percent, and October-January cumulative expenditures were up 35 percent from corresponding periods of 1962-63.

Use of Total Frozen Concentrated Juices Down From January 1963



Household purchases of total frozen concentrated juices, although up seasonally from December, were only three-fourths as great as in January 1963 when frozen concentrated orange juice, the dominant product, was still being bought rather freely. (See tables 14, 17, and 18, and figures 7-9.)

Frozen concentrated juices accounted for 27 percent of all juices and fruit drinks used in homes in January and for 33 percent of the consumer juice and drink dollar. In comparison, canned single-strength fruit drinks represented 26 percent of the volume, and 21 percent of the expenditures; canned single-strength juices accounted for 36 percent of the volume and 34 percent of the outlay.

Prices paid for frozen concentrated juices averaged 26 cents per 6-ounce can, an advance of 25 percent over the preceding January. A 6-ounce serving cost 6.5 cents compared with 4.9 cents for canned single-strength juices and 4 cents for fruit drinks.

Despite higher prices, consumer expenditures in January, as well as October-January cumulative expenditures, were down about 10 percent from corresponding months of 1962-63. Cumulative purchases were off 42 percent or 12 million gallons.

FROZEN CONCENTRATED FRUIT DRINKS

Sales of Frozen Concentrated Orange Drink Rise Substantially

Purchases and expenditures for frozen concentrated orange drink increased substantially over December in contrast to the small gains reported for frozen concentrated orange juice. Comparable data for the frozen drink are not available for a year earlier. (See table 7.)

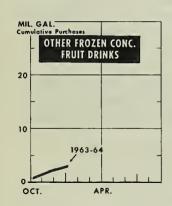


January purchases were up 58 percent (210,000 gallons) from December -- a result of the increase in number of buyers from 3 to 5 percent of the Nation's families. The highest proportion of users recorded in the 10 months data are available was in August when 6 percent of families bought.

Frozen orange drink had 3.5 percent of the household market in January compared with 2.3 percent for canned orange juice; 3.3 percent for chilled orange juice; and 21 percent for frozen concentrated orange juice. 2/

Retail prices at 17.6 cents per 6-ounce can in January were up as much as 20 percent from the summer months. Buying family expenditures averaged 79 cents, less than spent for most competing products. Total consumer outlay in January was within 10 percent of the amount spent in August, when purchases were the highest recorded. (See tables 15-17.)

Moderate Gains Reported for Other Frozen Concentrated Fruit Drinks



Purchases of all other frozen concentrated fruit drinks such as grape, lemonade, orange-banana and a host of other flavors and blends, increased 13 percent over December. Both relative and absolute gains were smaller than those recorded for frozen orange drink. (See table 7.)

The heavier movement resulted from a greater number of buyers, since the average size of purchase held about the same. Comparable data are not available for a year earlier.

Retail prices were up moderately from December to 14.3 cents per 6-ounce can, the highest recorded in the 10 months data are available. Nevertheless, these continued to be the least expensive products reported. 3/(See tables 15 and 17.)

Frozen Concentrated Fruit Drinks Hold 8 Percent of Household Market

The total quantity of frozen concentrated fruit drinks bought for consumption in homes in January was substantially greater than in the preceding month. They ac-

^{2/} Purchases of frozen concentrated orange drink were converted to singlestrength equivalent at 4 to 1 in computing share of market and cost per serving.

^{3/}Purchases were converted to single-strength equivalent at 4.7 to 1 in computing share of market and cost per serving. This is an approximation since concentrations vary widely, and purchases of individual products, which may fluctuate sharply by season, are not known.

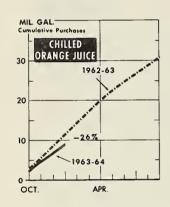


counted for 8 percent of the January market for juices and fruit drinks. In the 10 months of available data, the share of market held by frozen fruit drinks ranged from 7 percent in December to 26 percent in July. (See tables 7 and 14 and figures 7 and 9.)

Prices paid in January averaged 15.9 cents per 6-ounce can, the highest recorded for the product group. These products accounted for about 6 percent of total consumer expenditures for juices and drinks.

SINGLE-STRENGTH JUICES

Family Purchases of Chilled Orange Juice Drop to New Low



Purchases of chilled orange juice were up moderately from December, but even so, retail sales remained below levels of the 2 preceding years. Consumer expenditures also were down from a year earlier. (See figures 2 and 7-9.)

Purchases were off 24 percent -- 687,000 gallons -- from January 1963 when movement was the heaviest recorded for the month. The slow-down was attributed to a decline in number of buyers from 6.4 to 5.4 percent of the Nation's families, coupled with the smallest family purchase (2.9 quarts) recorded in this 6-year series.

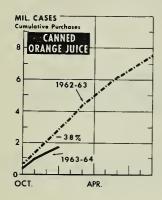
Prices paid for chilled orange juice averaged 47.9 cents per quart. Although down a little from the November peak, January prices were 20 percent higher than a year earlier.

Buying family expenditures were up moderately from last January to \$1.37, an amount second only to frozen concentrated orange juice. But, as fewer families bought, total consumer expenditures were off 8 percent.

Chilled orange juice represented only 3 percent of the volume of juices and fruit drinks purchased in January. Nonetheless, because it was more expensive that competitors, it accounted for 6 percent of total outlay for juices and drinks (See tables 15-17.)

October-January cumulative purchases were down 26 percent -- 3 million gallons -- in comparison with corresponding months 1962-63. (See figure in margin.) Because of higher prices, however, cumulative expenditures were off only 6 percent.

Prices Paid for Canned Orange Juice Reach New High



In contrast to some easing in prices paid for frozen concentrated and chilled orange juices, the retail price of canned single-strength orange juice rose to a new high in January. The usual December-January increase in purchases failed to occur as movement held at the same low level it has been since mid-1963. (See figures 3, and 7-9.)

Retail sales were down 42 percent -- 326,000 cases -- in comparison with January 1963, and were down 49 percent from the 1957-61 average for the month. Only 4.4 percent of the Nation's families served the product compared with 6.6 percent last January. This loss of market was further aggravated by a sharp decline in the average size of purchase.

Retail prices were up 53 percent to 56 cents per 46-ounce can. This was equivalent to 7.3 cents per 6-ounce serving, 0.5 cent more than paid for frozen concentrated orange juice -- the reverse of the pattern of the past year.

Buying family expenditures averaged 97 cents, a new high that was as much as 33 percent above levels of the preceding year. Nevertheless, since fewer families bought total consumer outlay was down ll percent. (See tables 15-17.)

October-January cumulative expenditures were off 7 percent from the same months of 1962-63 compared with a decline of 38 percent (1.1 million gallons) in cumulative purchases.

Expenditures for Grapefruit Juice Remain on Upturn



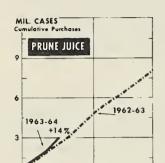
Purchases of canned single-strength grapefruit juice were comparatively slow in January, as they have been for several months. However, as prices reached a new high, consumers spent more for the product than a year earlier. (See figures 4 and 7-9.)

January purchases were off about one-fifth -- 151,000 cases -- from a year earlier and the 1957-61 average for the month. Only 4.5 percent of the Nation's families bought compared with 5.8 percent last January.

Retail prices were up 31 percent from January 1963 to 38.9 cents per 46-ounce can. This was a continuation of the uptrend that began after the December 1962 freeze. (See tables 15-17.)

A typical buyer spent 84 cents for grapefruit juice, a third more than a year earlier. Total consumer expenditures in January were 4 percent, and October-January cumulative expenditures were 11 percent greater than reported for corresponding months of 1962-63. In contrast, cumulative purchases were down 21 percent or 616,000 cases. (See figure in margin.)

Prune Juice Continues Record Pace



A greater number of buyers in January, together with a larger size of purchase, brought about new highs in consumer purchases and expenditures for prune juice. (See figures 5 and 7-9.)

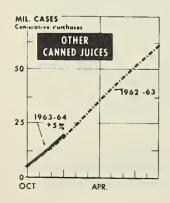
Retail sales were up 24 percent -- 163,000 cases -- from January 1963, and up 14 percent from April 1963, the previous high month.

About 8.4 percent of the Nation's housewives served prune juice in January -- the largest proportion reported for any month in this 15-year series. In addition, the size of purchase, 2.4 quarts per buying family, also was on the heavy side.

Prices paid for prune juice were down 2 cents from last January to a 5-year low of 40.7 cents per quart. Even so, this was the second most expensive product reported. Expenditures per buying family (\$1.00) were about the same as a year earlier; but because more families bought, total consumer outlay was up 18 percent to \$4.7 million. (See tables 15-17.)

October-January accumulated purchases were 14 percent-360,000 cases -- above the same months of 1962-63. Cumulative expenditures did not rise as much, relatively, because prices averaged lower. (See figure in margin.)

Sales of Other Canned Juices Off Moderately



Household purchases of all other canned single-strength juices -- including apple, grape, pineapple, tomato and citrus blends -- were off moderately in comparison with January 1963. Movement was up from December, but the gain was only half as great as a year earlier. (See table 8.)

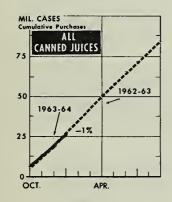
This group of products accounted for 26 percent of all juices and fruit drinks used in homes during the month. In comparison, total frozen concentrated juices accounted for 27 percent of the market.

Prices paid for other canned juices averaged 32 cents per 46-ounce can, an advance of 7 percent over January, a year earlier. This was equivalent to 4.2 cents per 6-ounce serving. Except for "other" frozen concentrated fruit drinks, these were among the least expensive products reported. (See tables 15-17.)

Expenditures for other canned juices averaged 75 cents among the 37 percent of families that bought in January. (Comparable data are not available for a year earlier.) Since the rise in price was greater than the decline in purchases, the total amount spent by all consumers, \$15.3 million, was up a little from a year earlier.

Cumulative purchases for October-January were 5 percent -- 1 million cases -- above corresponding months of 1962-63. Cumulative expenditures were up 10 percent, or \$5.5 million.

Use of Total Canned Juices Down From Year Earlier



Purchases of all canned single-strength juices were up from December as expected, but the gain was less than half as great as a year earlier. Consequently, retail movement in January was off 7 percent -- 548,000 cases -- from the same month of 1963. (See table 10 and figures 7-9.)

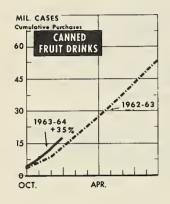
About 44 percent of the Nation's families bought canned juices in January compared with 46 percent a year-earlier and 48 percent 2 years earlier. Moreover, the average size of purchase was small compared with last January and most months since that time.

Prices paid for canned juices averaged 37.4 cents per 46-ounce can, 12 percent more than a year earlier. In comparison, the price of canned single-strength fruit drinks was up 6 percent, and frozen concentrated juices were up 25 percent.

Despite the decline in purchases, expenditures per buying family (99 cents) as well as total expenditures for all families (\$24.5 million) were moderately greater than a year earlier. Further, October-January cumulative expenditures were up 8 percent despite a slight decrease in cumulative purchases.

CANNED SINGLE-STRENGTH FRUIT DRINKS

Market for Canned Fruit Drinks Continues to Gain Strength



The number of families buying canned single-strength fruit drinks in January, the quantity purchased, and the amount spent for these products were the largest yet reported for the cooler months of the year. (See tables 11 and 14, and figures 7-9.)

Retail sales were up 22 percent (918,000 cases) from a year earlier and 44 percent from 2 years earlier. Purchases were equivalent to 26 percent of all juices and fruit drinks used in homes, about the same as reported for frozen concentrated juices.

About 25 percent of the Nation's families served canned fruit drinks in January, compared with 22 percent a year earlier. In addition to this gain in market, the size of purchase was up moderately to average 3.4 cans per buying family.

Prices paid for canned fruit drinks advanced 6 percent over January 1963 to 32.1 cents per 46-ounce can. This amounted to 4.2 cents per 6-ounce serving, compared with 3.6 cents for frozen concentrated fruit drinks.

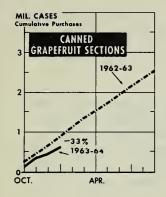
Buying families expenditures were up 11 percent from last January, to reach a new high of \$1.09. Inasmuch as the number of buyers also increased, total consumer outlay was up 29 percent or \$3.4 million. (See tables 15-17.)

October-January cumulative purchases were 35 percent -- 4.7 million cases -- ahead of corresponding months of 1962-63. (See figure in margin.) Cumulative expenditures were up 41 percent or \$15.7 million. Contrasted to this, the outlay for frozen concentrated orange juice was down \$15.4 million.

CITRUS SALADS AND SECTIONS

Movement of Canned Grapefruit Sections Continues Slow Pace

January retail movement of canned grapefruit sections was up sharply from December when sales were the slowest recorded in this series begun in 1956. Even so, purchases were off 28 percent -- 64,000 cases -- from a year earlier and were off 33 percent from the 1957-61 average for the month. (See figures 6-9.)

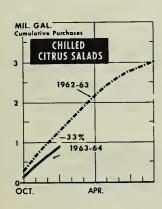


The decline in market from last January was due to a loss in number of buyers together with a smaller size of purchase.

Retail prices were down slightly from December to 26.9 cents per No. 303 can, to check the upturn that had been in progress for more than a year. Expenditures per buying family (77 cents) were moderately greater than a year earlier, but total consumer outlay was down 9 percent as fewer families bought. (See tables 15-17.)

Cumulative purchases of grapefruit sections in the first 4 months of the 1963-64 reporting year were off a third -- 295,000 cases -- from the corresponding period of 1962-63. (See figure in margin.) And despite higher prices, cumulative expenditures were down 12 percent.

Fewer Families Buy Chilled Citrus Salads and Sections



January purchases of chilled citrus salads and sections were down 25 percent -- 73,000 gallons -- in comparison with a year earlier. October-January cumulative purchases were off 33 percent -- 432,000 gallons -- from the same months of 1962-63.

Only 1.2 percent of families bought citrus salads in January compared with 1.7 percent a year earlier. Part of this loss, however, was offset by a larger size of purchase. (See table 9.)

Prices paid were up 17 percent to 76.1 cents per quart. The average buyer spent \$1.06 for chilled sections, substantially more than last January. Nonetheless, as fewer families bought, total consumer expenditures were down from 1962-63. (See tables 16 and 17.)

FRESH ORANGES AND GRAPEFRUIT

Retail Sales of Oranges Up Substantially

More buyers, larger purchases and greater expenditures characterized the household market for fresh oranges in January. (See table 12, and figures 7-9.) Indicated production of oranges and grapefruit is below year-earlier levels as a result of carryover effects of the freeze in December 1962. Nevertheless, prices paid for oranges in January were down from a year earlier.

Purchases were up 56 percent -- 15.3 million dozen -- from January 1963. The gain was attributed to an increase in number of buyers from 32 to 39 percent of the Nation's

families, augmented by an increase in size of purchase from 19 to 23 oranges per buying family.

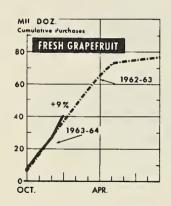


Prices paid for oranges in retail food outlets were down 15 percent from a year earlier to 58 cents per dozen. Contrasted to this, fresh grapefruit and most of the processed products were more expensive.

A typical buyer spent \$1.12 for oranges, moderately more than a year earlier. As the number of buyers also increased, the total amount spent by all consumers was up a third to \$24.5 million. This amount was a little greater than the combined expenditures for frozen concentrated orange juice and chilled orange juice. (See tables 16 and 17.)

October-January cumulative purchases were 8 percent -- 9.1 million dozen -- ahead of corresponding months of 1962-63. Prices averaged higher, and cumulative expenditures were up 13 percent or \$7.9 million.

Market for Fresh Grapefruit on Upturn



An increase in the number of families buying fresh grapefruit, together with a larger size of purchase and higher prices resulted in substantial gains in retail sales and revenues over both the preceding month and a year earlier. (See table 13 and figures 7-9.)

January purchases were up 40 percent -- 3.7 million dozen -- from the same month of 1963. Consumption averaged 10.2 grapefruit among the 27 percent of families that bought; a year earlier, purchases averaged 9.5 grapefruit with 21 percent of families buying.

Retail prices of \$1.11 per dozen grapefruit were moderately higher than a year earlier. Since purchases and price were both up, buying family expenditures (94 cents) increased 12 percent and total consumer outlay increased 46 percent over corresponding periods of 1962-63. (See table 16 and 17.)

Cumulative purchases in the first 4 months of the 1963-64 reporting year were 9 percent -- 3.3 million dozen -- above corresponding months a year earlier. Cumulative expenditures were up 29 percent or \$10.2 million.

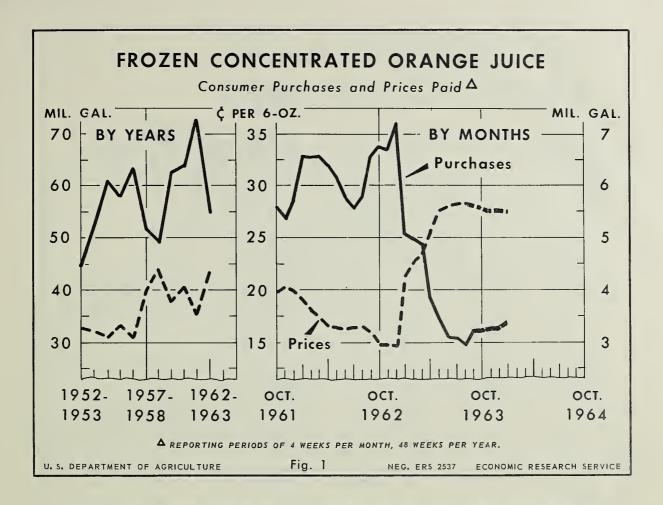


Table 1.--FROZEN CONCENTRATED ORANGE JUICE: Consumer purchases, percentage of families buying, purchases per buying family, and average prices paid, October 1962 to date, with comparisons

Period 1/	То	tal	purcha	se	5		rtion of es buying		ses per family		ces paid p	
	Average 1957-61	:	1962 - 1963	:		: 1962- : 1963	: 1963 - : 1964	: 1962- : 1963	1963- 1964	: Average : 1957-61	: 1962 - : 1963 :	1963 - 1964
	: 1,000 gals.		1,000 gals.		1,000 gals.	Percent	Percent	Ounces	Ounces	Cents	Cents	Cents
Oct. Nov. Dec. OctDec.	5,111 4,970 4,996 15,077		6,719 6,669 7,215 20,603		3,238 3,263 3,240 9,741	31.5 31.3 32.7	20.5 20.4 20.3	50.0 49.8 51.5	36.4 36.9 36.4	19.7 19.9 19.6	15.9 15.9 15.7	27.7 27.4 27.8
Jan. Feb. Mar. JanMar.	5,312 5,207 5,172 15,691		5,066 4,983 4,855 14,904		3 ,3 98	28.2 28.5 28.2	21.4	41.9 40.7 40.2	36.0	19.6 19.6 19.6	21.3 22.6 23.2	27.3
Apr. May June Apr.—June	5,147 4,941 4,740 14,828		3,801 3,393 3,069 10,263			23.2 21.7 19.2		38.1 36.3 37.1		19.3 19.3 19.5	25.4 27.5 27.8	
July Aug. Sept. July-Sept.	4,601 4,580 5,111 14,292		3,049 2,931 3,222 9,202			19.3 18.8 20.2		36.6 36.1 36.9		19.6 19.8 19.6	28.1 28.2 28.0	
Season	59,888		54,972							19.6	21.7	

^{1/} Data are for 4-week (28-day) periods to facilitate comparisons; hence, season includes only 48 weeks.

Table 14.--FROZEN CONCENTRATED ORANGE JUICE IN FREEZE AND RECOVERY YEARS: Consumer purchases and expenditures, percentage of families buying, and average prices paid, October 1962 to date with comparisons 1/

## 1957 - 1962 - Change 1957 - 1963 - 1957 - 1962 - 1957 - 1962 - 1958 1958		rg.	ıses	F. F.	Proportion of families buying	fon of :	Purchases per buying family	es per :	Price 6-0	Prices paid per 6-ounce can	per	Per bu	ying fa	Expen-	Expenditures 1y : All	All families	
Fet. 1,000 1,000 Fet. Fet. Pet. Pet. Points 02. 02. 02. 02. 02. 02. 02. 02. 02. 02.	ે ો			١	:1962-::	Difference	1957- :	1962-	1957- : 1962- 1958 : 1963	1962-	Change	1957-: 1962-: Change	1962-	Change	1957- :	1962-	Change
er 5,871 6,719 +14.8 30.9 31.5 + .6	1,000 E81s.	0 1		Pet.	Pct.	Pct.	0z.	Oz.	Cents	Cents	Pet.	lgi Si	Di-	Pet.	1,000	1,000	Pet:
ry h,626 5,066 +9.5 27.9 28.2 + .3 h2 h2 h3 h,626 h,983 +12.7 28.0 28.5 + .5 h1 h0 h0 h,360 h,855 +11.4 26.7 28.2 23.2 -2.0 h0 38 3,992 3,801 -4.8 25.2 23.2 -2.0 h0 38 3,992 3,903 -13.3 24.2 21.7 -2.5 h2 35 37 37 37 30 3,069 -7.2 22.9 19.3 -3.6 36 36 37 37 37 37 37 37 37 37 37 37 37 37 37	• • • • •			30.9	31.5 31.3 32.7	+ + + + + + + + + + + + + + + + + + + +	2 37	2000	15.2	15.9	4.6 13.2	1.24 1.18 1.19	1.32	6.5 11.9 13.4	18, <i>9</i> 73 18, <i>9</i> 56 17, <i>9</i> 37	22,790 22,621 24,165	+20.1 +19.3 +34.7
3,992 3,801 -4.8 25.2 23.2 -2.0 40 38 3,320 3,069 -7.6 23.5 19.2 -4.3 35 37 15.2 3,280 3,069 -7.6 23.5 19.2 -4.3 35 37 15.2 3,284 3,049 -7.2 22.9 19.3 -3.6 36 36 37 15.2 2.9 19.3 -4.2 36 36 37 15.2 2.9 19.3 -4.2 36 36 37 15.2 2.9 19.3 -4.2 36 36 37 15.2 2 -7.7 24.0 20.2 -3.8 36 36 37 15.5 24.972 46.6	ry ery			27.9	28.52	+ + + + 5:5:	경급급	2179	18.9 20.3 21.2	28.83 8.63 8.63 8.63	+12.7 +11.3 +9.4	1.34	1.49	+11.2 +10.9 +6.9	18,652 19,154 19,719	23,020 24,024 24,029	+23.4 +25.4 +21.9
bber 3,284 3,049 -7.2 22.9 19.3 -3.6 36 37 and a series of a serie	• •• •• •• •			25.2 24.2 23.5	23.2		35 25	38 36 37	22.2 22.5 23.9	25.4 27.5 27.8	+14.4 +22.2 +16.3	1.47	1.61 1.66 1.72	45.5 42.0 42.0	18,906 18,792 16,927	20,596 19,905 18,201	48.9 45.9 47.5
13/ 51,586 54,972 +6.6			-7.2 -10.3 -7.7	888 800 900 900	19.3 18.8 20.2	6.4.6. 6.5.8.	36 36	37 36 37	5.4% 9.4% 7.4%	28.1 28.2 28.0	+16.1 +14.6 +13.4	1.46	17.1	+17.1 +16.4 +14.7	16,954 17,145 18,390	18, <i>277</i> 17,633 19,246	+7.8 +2.8 +4.7
1958- 1963- 1963- 1958- 1964- 1963- 1958- 1964- 1959- 1964- 1959- 1964- 1959- 1964- 1959- 1964- 1959- 1964- 1959- 1964- 1959- 1964- 1959- 1964- 1959- 1964- 1959- 1964- 1959- 1964- 1959- 1964- 1959- 1964- 1959- 1964- 1959- 1964- 1959- 1964- 1965-	_			!	i	1	ŀ	1	20.0	21.7	+8.5		i		220,505	254,507	+15.4
Ty : 4,364 3,398 -22.1 : 25.8 21.4 -4.4 : 41 36 : 26.2 25.2 2.1. 26.2 : 42 : 42 : 42 : 42 : 43 : 43 : 43 : 4			-13.5 -10.5 -1.1	1958- 1959- 24:4 24:1 22:4		.3.7 -3.7 -2.1	1958- 1959- 38- 37- 37-	1963- 1964- 36- 37- 36- 36- 36-	1958- 1959 24.8 25.0 25.5	1963- 27.7 27.4 27.4	+11.7 + 9.6 + 9.0	1958- 1958- 1.58 1.56	1963- 1964 1.68 1.69	46.3 +7.0	1958- 1959 19,803 19,445 17,821	1963- 1964 19,134 19,073	-3.4 -1.9 +7.8
1, 1448 25.8 1, 1, 1448 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	ry Bry		-22.1	86.1.8	4•12	₹	42 42 45	36	88.5 80.5 80.3	27.3	+24.1	1.51	1.64	+8.6	20,481 19,400 18,912	19,790	-3.4
; 4,018 ; 24.5 ; 40 ;	• •• •• ••	8 -1 %		. 25 . 25 . 25 . 35 . 36		•• •• ••	£4.43	• • • • •	20.2 20.7 21.3		•	1.45		•• •• •• •	19,168 18,242 18,476		
24.5	t : 3,971 mber : 4,509	8 4 6		24.5 26.9		•• •• ••	212	• •• ••	22.3 22.3			1.46		•• •• •• ••	18,858 18,891 21,258		
Season 3/:48,975 : : : 22.1		2		1		• • •	1	• •• •	22.1					• •• •	230,755		

400

Freezes occurred in December 1957 and December 1962. Tree and fruit losses in 1962 were the greatest for many years. Data are for 4-week periods to facilitate comparisons.
48-week periods. ചിതിന

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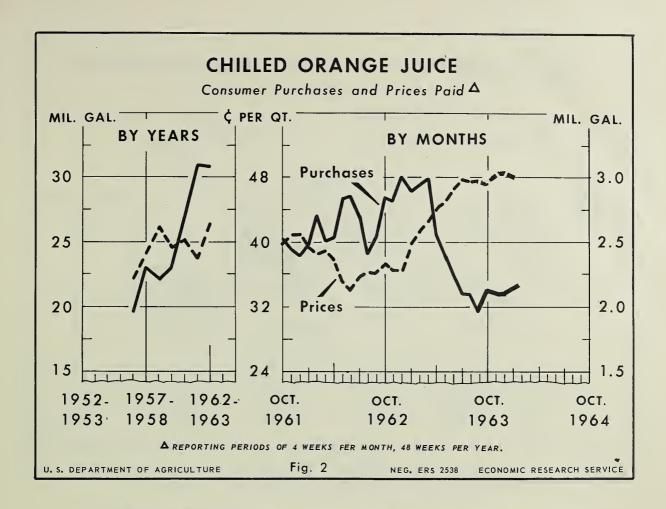


Table 2.--CHILLED ORANGE JUICE: Consumer purchases, percentage of families buying, purchases per buying family, and average prices paid, October 1962 to date, with comparisons

Period 1/	Tota	l purchase		: familie	tion of s		ses per family	Pr	rices paid po quart	er
	:Average : 1957-61 :	1962- : 1963 :	1963- 1964	: 1962- : 1963	: 1963- : 1964	1962- : 1963 :	1963- 1964	:Average :1957-61	: 1962- : : 1963 :	1963- 1964
	1,000 gals.	1,000 gals.	gals.	Percent	Percent	Ounces	Ounces	Cents	Cents	Cents
Oct. Nov. Dec. OctDec.	: 1,950 : 2,017 : 1,911 : 5,878	2,849 2,811 3,002 8,662	2,144 2,074 2,097 6,315	6.0 6.2 6.3	5.1 4.7 4.7	111.7 106.7 111.4	97.5 102.4 99.0	39.7 40.2 40.0	37.1 36.4 36.3	47.3 48.5 48.1
Jan. Feb. Mar. JanMar.	2,098 2,288 2,267 6,653	2,884 2,948 2,997 8,829	2,197	6.4 6.5 6.4	5•4	105.4 105.1 109.3	91.9	39.1 38.7 39.6	39.8 41.6 42.4	47.9
Apr. May June AprJune	: 2,239 : 2,339 : 2,291 : 6,869	2,555 2,393 2,249 7,197		5.6 5.5 5.4		106.5 100.4 96.6		39.3 38.7 38.3	44.1 44.9 46.6	
July Aug. Sept. July-Sept.	2,064 1,901 1,974 5,939	2,099 2,094 1,951 6,144		5.1 4.9 4.6		94.2 98.4 98.8		39.1 39.6 39.6	47.7 47.4 47.5	
Season	25,339	30,832						39•3	42.1	

^{1/} Data are for 4-week (28-day) periods to facilitate comparisons; hence, season includes only 48 weeks.

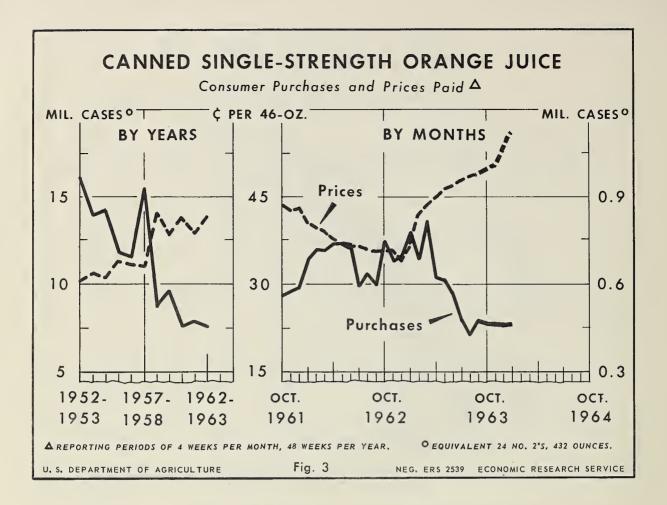


Table 3.--CANNED SINGLE-STRENGTH ORANGE JUICE: Consumer purchases, percentage of families buying, purchases per buying family, and average prices paid, October 1962 to date, with comparisons

Period 1/	To	tal	purcha	se	8		rtion of es buying	:	buying	ses per	: 1	6-	s paid		r
	Average 1957-61		1962 - 1963	:	1964	: 1962 - : 1963	: 1963- : 1964		1962 - 1963		: Average : 1957-61		1962 - 1963	:	1963 - 1964
	1,000		1,000		1,000	Percent	Percent		h-man =	0	Claude				G
	Cases		cases		cases	rercent	Tercent	2	unces	Ounces	Cents		Cents		Cents
Oct.	852 808		749		455	6.3	4.5		94.3	78.5	37.8		35.5		50.2
Dec.	754		677 699		456 450	5.9 6.0	4.3 4.4		90.5 92.3	84.4 7 9.3	37.7 38.1		35.8 34.0		51.4
OctDec.	2,414		2,125		1,361					19.3					53.7
Jan.	892		779		453	6.6	4 - 4		93.2	79.5	37.0		36.5		56.0
Feb.	909		680		,,	6.7			80.3		37.5		41.8		
JanMar.	915		823 2,282			6.9			93.8		37.5		43.5		
Apr.	881		618			5.7			84.6		37.8		44.9		
May :	838		611			5.3			90.4		37.9		46.4		
June :	806 2,525		564 1,793			5.1			86.4		37.7		46.8		
			±,175												
July :	764		467			4.7			77.1		38.5		47.7		
Aug. Sept.	708 709		421 474			4.2 4.6			78.9 80.7		39.0		48.5		
July-Sept.			1,362								39.9		48.9		
Season	9,836		7,562								38.0		41.7		

^{1/} Data are for 4-week (28-day) periods to facilitate comparisons; hence, season includes only 48 weeks. Equivalent cases 24 No. 2 cans ... 432 ounces per case.

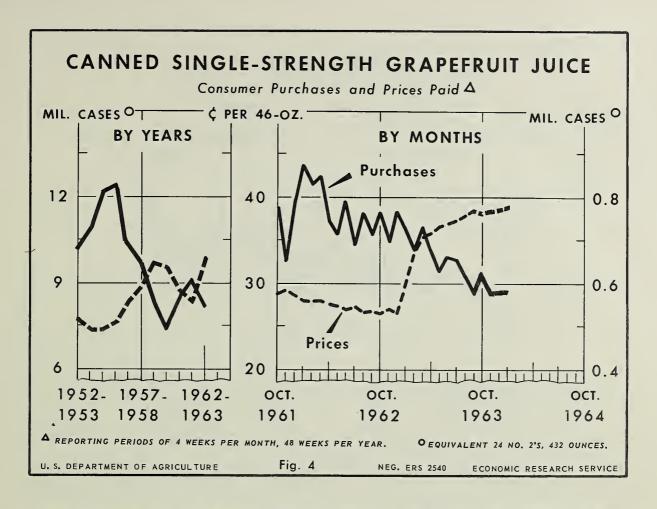


Table 4.--CANNED SINGLE-STRENGTH GRAFEFRUIT JUICE: Consumer purchases, percentage of families buying, purchases per buying family, and average prices paid, October 1962 to date, with comparisons

Period 1/	Tota	l purchas		: familie	tion of s	buying	family	46-0	es paid pe ounce can	
	Average : 1957-61 :	1962 - :		: 1962 - : 1963	: 1963- : 1964	1962- 1963		Average : 1957-61 :	1962- : 1963 :	1963 - 1964
	1,000 cases	1,000 cases	1,000 cases	Percent	Percent	Ounces	Ounces	Cents	Cents	Cents
Oct. Nov. Dec. OctDec.	772 683 643 2,098	765 697 765 2,227	620 566 576 1,762	5.8 5.4 5.4	4.9 4.6 4.7	104.4 102.6 111.0	97.2 96.7 95.1	30.3 30.7 30.4	26.6 27.0 26.4	37.9 38.4 38.3
Jan. Feb. Mar. JanMar.	755 715 738 2,208	726 674 728 2,128	575	5.8 5.7 5.9	4.5	98.3 93.0 97.8	99•1	30.1 30.4 30.1	29.6 33.5 35.3	38.9
Apr. May June AprJune	793 781 714 2,288	668 621 659 1,948		5.2 5.0 5.4		99.9 97.8 95.6		29.1 28.9 29.2	35.7 36.5 36.7	
July Aug. Sept. July-Sept.	632 683 663 1,978	652 606 568 1,826		5.1 4.5 4.8		99.6 103.8 92.9		30.3 29.9 30.3	37.1 37.7 38.5	
Season	8,572	8,129						30.0	33.1	

^{1/} Data are for 4-week (28-day) periods to facilitate comparisons; hence, season includes only 48 weeks. Equivalent cases 24 No. 2 cans...432 ounces per case.

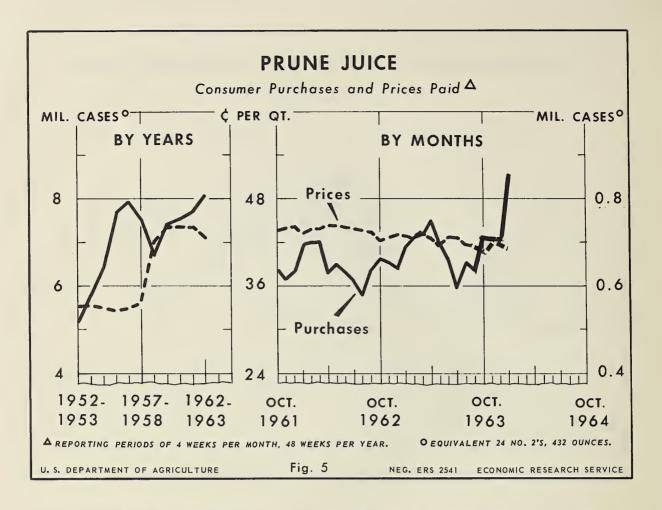


Table 5.--FRUNE JUICE: Consumer purchases, percentage of families buying, purchases per buying family, and average prices paid, October 1962 to date, with comparisons

Period 1/	Tota	l purchase	s		tion of s buying	buying			es paid pe quart	er
	: Average : : 1957-61 :	1962- : 1963 :	1963 - 1964	: 1962- : 1963	: 1963- : 1964	1962 - 1963	1963- 1964	: Average : : 1957-61 :	1962-: 1963:	1963 - 1964
	1,000 cases	1,000 cases	1,000 cases	Percent	Percent	Ounces	Ounces	Cents	Cents	Cents
Oct. Nov. Dec. OctDec.	632 598 599 1,829	660 652 636 1,948	731 708 706 2,145	6.9 6.9 6.3	7.3 7.2 7.3	75.6 74.6 79.7	77.6 76.1 7 ¹ 4.5	39.9 40.5 40.8	42.1 42.5 42.8	40.8 42.0 41.6
Jan. Feb. Mar. JanMar.	652 653 654 1,959	693 716 719 2,128	856	7.1 7.7 7.8	8.4	76.8 73.6 72.6	78.3	40.9 41.4 41.5	42.7 42.4 43.2	40.7
Apr. May June AprJune	602 607 600 1,809	749 700 659 2,108		8.1 7.4 7.1		72.8 74.1 72.3		41.7 41.8 41.7	42.3 41.2 42.4	
July Aug. Sept. July-Sept.	571 569 602 1,742	594 651 632 1,877		6.3 6.8 6.6		73.1 74.3 74.5		41.7 41.6 41.7	42.3 41.6 41.4	
Season	7,339	8,061						41.3	42.2	

^{1/} Data are for 4-week (28-day) periods to facilitate comparisons; hence, season includes only 48 weeks. Equivalent cases 24 No. 2 cans ... 432 ounces per case.

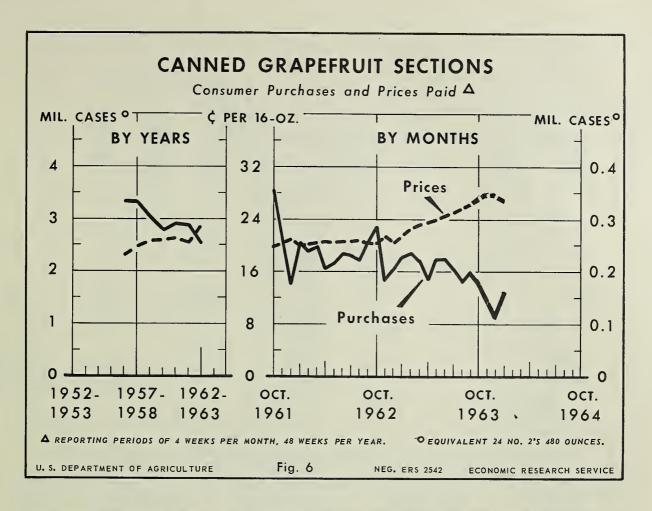


Table 6.--CANNED GRAPEFRUIT SECTIONS: Consumer purchases, percentage of families buying, purchases per buying family, and average prices paid, October 1962 to date, with comparisons

Period 1/	Tota	al purchas		: familie	tion of		family		es paid p 303 can	
	Average : 1957-61		1963- 1964	: 1962- : 1963	: 1963- : 1964	1962- 1963		: Average : 1957-61 :	1962 - :	1963 - 1964
	1,000 cases	1,000 cases	1,000 cases	Percent	Percent	Ounces	Ounces	Cents	Cents	Cents
Oct. Nov. Dec. OctDec.	311 249 192 752	285 182 201 668	183 143 111 437	4.5 3.3 3.3	3.2 2.9 2.4	55.0 49.0 54.1	49.4 43.0 39.8	20.0 20.3 20.5	20.1 21.2 20.3	27.0 27.8 27.6
Jan. Feb. Mar. JanMar.	245 239 225 709	228 233 219 680	164	3.8 3.8 3.9	3.1	52.4 53.0 48.4	45.8	20.2 20.2 20.4	21.3 22.5 22.9	2 6.9
Apr. May June AprJune	227 233 255 715	182 223 223 628		3.4 3.9 3.9		47.1 49.2 50.7		20.3 20.4 20.5	23.3 23.8 24.5	
July Aug. Sept. July-Sept.	264 253 284 801	204 179 200 583		3.4 3.1 3.3		51.4 50.7 52.6		20.7 20.4 20.4	24.7 25.6 26.1	
Season	2,977	2,559						20.4	22.9	

^{1/} Data are for 4-week (28-day) periods to facilitate comparisons; hence, season includes only 48 weeks. Equivalent cases 24 No. 2 cans ... 480 ounces per case.

Table 7.--FROZEN CONCENTRATED FRUIT DRINKS: Consumer purchases, percentage of families buying, purchases per buying family, and average prices paid, April 1963 to date

Total	:Proportion:Purchases:Prices paid of per per families:buying:6-ounce buying:family:can		14.0 12.8 12.5	12.1	14.7 15.5 15.2	15.9			
¥	Total of Tourchases: families burchases: buying			1111	1111	ļ			
	Total	1,000 gals.	1,458 2,519 3,623 7,600	4,477 3,682 2,386 10,545	1,504 1,077 917 3,498	1,201			
	Proportion: Purchases: Prices paid: of per per families: buying: 6-ounce: buying: family: can	Cents	11.8	11.3	13.2 13.9 13.5	14.3			
Other	Purchases per buying family	Ounces		1111	30.1	29.7			
Q.	: : : : : : : : : : : : : : : : : : :	Percent			1 1 2 1	J. 4			
	Total purchases	1,000 gals.	1,035 1,996 3,021 6,052	3,774 2,956 1,732 8,462	924 632 553 2,109	627			
	ices paid per 6-ounce cen	Cents	17.7	14.6	17.0 17.7 18.0	17.6	••	•••••	
Orange	Proportion: Purchases: Production: per : call temilies: buying: buying: buying:	Ounces	29.9 25.2 25.0	28.6 27.9 30.2	30.4 27.0 27.7	26.8			
FG.	: Proportion : Total : of : of : purchases: families : buying	Percent	5 th 3 th	5.00	4.4 7.8 0.8	6*4			
	Total purchases	1,000 gals.	423 523 602 1,548	703 726 654 2,083	580 445 364 1,389	574			• ••
	Period $1/$	2901	April May June AprJune	July August September July-Sept.	1963-64 October November December OctDec.	January February March JanMar.	April May June AprJune	July August September July-Sept.	Season

1 Data are for 28-day (4-week) periods to facilitate comparisons; hence, season includes only 48 weeks.

Table 8.--OTHER FROZEN CONCENTRATED AND CANNED SINGLE-STRENGTH JUICES: Consumer purchases, percentage of families buying, purchases per buying family, and average prices paid, October 1962 to date

	: Other f		Other o	canned single-s	trength juices	3/
Period 1/	Purchases	:Prices paid per : 6-ounce can	rurchases :1	Proportion of families buying	buying family:	Prices paid per 46-ounce can
	: 1963 : 1964	: 1962- : 1963- : 1963 : 1964	: 1963 : 1964 :	1963 - 1964	1963- 1964	1962 - : 1963 - : 1963 : 1964
Oct. Nov. Dec. OctDec.	: 1,000 1,000 : gals. gals. : 675 932 : 643 853 : 676 725 : 1,994 2,510	: Cents Cents : 18.2 20.7 : 18.2 21.2 : 17.9 21.4	: 4,535 4,619:	Percent 34.3 34.1 35.2	Ounces 114.1 103.6 102.8	Cents Cents 30.6 29.9 31.5 30.3 31.8
Jan. Feb. Mar. JanMar.	: 1,027 981 : 1,082 : 1,106 : 3,215	: 18.2 21.3 : 19.0 : 19.1	: 5,340 5,106: : 5,867 : : 6,242 : : 17,449 :	36. 8	107.4	29.8 32.0 29.8 30.0
Apr. May June AprJune	: 1,161 : 1,208 : 975 : 3,344	: 19.2 : 19.4 : 20.3	; 5,605 ; 5,510 ; 5,171 ; 16,286 ;			30.5 30.2 30.8
July Aug. Sept. July-Sept.	903 872 822 2,597	: 20.3 : 20.6 : 21.0	; 4,720 ; 4,740 ; 4,748 ; 14,208 ;			31.4 31.5 31.7
Season	11,150	: 19.3	61,116			30.5

Table 9.--CHILLED CITRUS SALADS AND SECTIONS: Consumer purchases, percentage of families buying, purchases per buying family, and average prices paid, October 1962 to date $\frac{1}{4}$

Dondon 1/	Purch			tion of s buying	: buyin	ases per ag family	: 32-01	paid per mce jar
Period 1/	1962 - : 1963 :	1963 - 1964	: 1962 - : 1963	: 1963- : 1964	: 1962- : 1963	: 1963- : 1964	: 1962 - : 1963	: 1963- : 1964
Oct. Nov. Dec. OctDec.	1,000 gals. 311 394 326 1,031	1,000 gals. 194 256 222 672	: Percent : 1.8 : 2.0 : 1.7	Percent 1.0 1.3 1.2	Ounces 42.1 47.0 45.2	Ounces 43.9 47.4 45.3	: Cents : 63.0 : 61.6 : 62.4	Cents 77.9 68.9 71.3
Jan. Feb. Mar. JanMar.	295 298 286 879	222	1.7 : 1.6 : 1.6	1.2	42.4 45.4 42.5	44.5	: 64.8 : 70.2 : 72.5	76.1
Apr. May June AprJune	284 258 180 722		1.4 1.4 1.0		47.2 43.2 44.1		75.0 76.8 77.5	
July Aug. Sept. July-Sept.	144 134 119 397		0.9 0.7 0.6		37.2 44.9 45.5		: 80.7 : 82.6 : 82.5	
Season	3,029		:		:		70.2	

1/ Data are for 4-week (28 day) periods to facilitate comparisons; hence, season includes only 48 weeks.
2/ Includes citrus blends and concentrates other than orange. 3/ Includes citrus blends and canned juices other than orange, grapefruit, and prune. 4/ These estimates, like all others in this report, are based on sample data, and are subject to sampling errors. Because of the small number of families buying estimates for chilled salads particularly should be used with caution.
Equivalent cases 24 No. 2 cans ... 432 ounces per case.

Table 10.--TOTAL CANNED SINGLE-STRENGTH JUICES: Consumer purchases, percentage of families buying, purchases per buying family, and average prices paid, October 1962 to date, with comparisons

Period <u>l</u> /	Tota	al purchas		: familie	rtion of suying	buying	ses per family	46-0	s paid pounce can	
	Average : 1957-61		1963 - 1964	: 1962 - : 1963	: 1963- : 1964	1962 - 1963	: 1963- : : 1964 :	Average : 1957-61 :	1962 - : 1963 :	1963 - 1964
	1,000 cases	1,000 cases	1,000 cases	Percent	Percent	Ounces	Ounces	Cents	Cents	Cents
Oct. Tov. Dec. OctDec.	6,732 6,495 6,152 19,379	6,565 6,561 6,347 19,473	6,847 6,349 6,437 19,633	40.7 42.1 41.2	41.5 41.3 41.8	127 123 122	128.2 117.8 117.7		33.2 33.3 33.4	35.6 36.8 37.0
an. eb. far. JanMar.	6,931 6,940 7,015 20,886	7,538 7,937 8,512 23,987	6,990	45.5 47.1 47.9	44.2	130 133 140	122.0		33.4 34.0 34.5	37.4
pr. ay une Apr.—June	6,875 6,817 6,454 20,146	7,640 7,442 7,053 22,135		45.7 44.9 43.6		131 130 127			35.1 34.8 35.4	
uly ug. ept. July-Sept.	6,013 5,892 5,995 17,900	6,433 6,418 6,422 19,273		41.7 40.3 39.7		120 124 126			35.9 36.1 36.3	
Season	78,311	84,868							34.6	

Table 11.--CANNED SINGLE-STRENGTH FRUIT DRINKS: Consumer purchases, percentage of families buying, purchases per buying family, and average prices paid, October 1962 to date, with comparisons

Period 1/	Tot	al purcha		: familie	rtion of es buying	Purchas buying		Pric 46-	ces paid pe ounce can	er
	Average 1959-61	: 1962- : 1963	: 1963- : 1964	: 1962- : 1963	: 1963- : : 1964 :	1962- : 1963 :		: Average : : 1959-61 :		1963 - 1964
	1,000 cases	1,000 cases	1,000 cases	Percent	Percent	Ounces	Ounces	Cents	Cents	Cents
Oct. Nov. Dec. OctDec.	2,858 2,577 2,635 8,070	3,304 2,905 2,859 9,068	4,630 3,990 4,22 ¹ + 12,8 ¹ 4	18.9 17.5 17.4	23.6 21.9 21.9	138 131 130	152.2 143.2 150.2	32.0 32.8 32.3	30.7 31.7 31.8	32.0 32.2 32.8
Jan. Feb. Mar. JanMar.	3,235 3,362 3,408 10,005	4,176 4,594 4,703 13,473	5,094	22.2 23.9 25.5	2 5•0	148 151 145	156.0	31.8 31.9 31.7	30.4 30.9 30.9	32.1
Apr. May June AprJune	3,558 3,758 4,027 11,343	5,075 5,169 5,035 15,279		26.4 26.5 26.4		151 153 149		31.7 31.7 31.3	30.9 31.0 31.3	
July Aug. Sept. July-Sept.	4,007 3,486 3,233 10,726	5,600 5,241 4,509 15,350		28.0 26.2 . 23.5		156 156 150		30.8 31.1 31.5	31.1 31.5 32.1	
Season	40,144	53,170				•••		31.7	31.2	

Data are for 4-week (28-day) periods to facilitate comparisons; hence, season includes only 48 weeks. Equivalent cases No. 24 cans ... 432 ounces per case.

Table 12.--FRESH ORANGES: Consumer purchases, percentage of families buying, purchases per buying family, and average prices paid, October 1962 to date, with comparisons

Period 1/	To	tal purcha	ıses		tion of s	Purchas buying	-	Pr	ices paid dozen	per
	1959-	: 1962 - : 1963	: 1963 - : 1964	: 1962 - : 1963	: 1963- : 1964	1962-: 1963:	1963 - :	1959- 1960	: 1962- : 1963	: 1963- : 1964
	: 1,000 : doz.	1,000 doz.	1,000 doz.	Percent	Percent	Oranges	Oranges	Cents	Cents	Cents
Dec.	: 22,954 : 33,469 : 48,925 :105,348	12,888 24,791 42,444 80,123	12,673 20,614 40,586 73,873	15.3 27.9 41.5	15.4 24.9 40.8	18.4 19.5 22.4	17.8 17.9 21.4	52.6 45.2 43.4	62.4 48.6 49.4	6 2.3 59. 7 55.8
Jan. Feb. Mar.	: 48,506 : 48,592 : 42,941 :140,039	27,332 25,296 20,699 73,327	42,660	31.8 29.5 25.6	39•2	18.8 18.7 17.7	23.3	45.9 49.6 51.8	67.3 72.9 74.6	57•5
June	: 35,817 : 29,927 : 21,441 : 87,185	18,016 16,790 13,997 48,803		22.5 20.8 17.4		17.5 17.6 17.5		53.7 51.3 54.2	77.4 75.3 68.6	
Aug.	: 14,214 : 11,182 : 12,916 : 38,312	12,232 10,091 11,491 33,814		14.3 11.7 13.5		18.5 18.7 18.5		54.6 56.5 54.1	61.0 61.8 58.3	
Season	: :370,884	236,067		-				49.7	63.5	

Table 13.--FRESH GRAPEFRUIT: Consumer purchases, percentage of families buying, purchases per buying family, and average prices paid, October 1962 to date, with comparisons

	•			•		0		,		
Period 1/	Tot	al purchas	es		tion of s buying	Purchas buying	ses per family	Pri	ces paid p dozen	per
	1959 - 1960	: 1962- : : 1963 :	1963 - 1964	: 1962- : 1963	: 1963- : 1964	: 1962- : 1963	1963- 1964	1959 - 1960	1962 - :	1963- 1964
	1,000 <u>doz.</u>	1,000 doz.	1,000 doz.	Percent	Percent	Grape- fruit	Grape- fruit	Cents	Cents	Cents
Dec.	7,632 10,234 11,023 28,889	5,796 10,570 11,349 27,715	6,410 10,203 10,760 27,373	17.1 24.7 23.7	19.2 23.4 23.5	7.4 9.4 10.5	7.2 9.4 9.8	93.0 86.1 83.4	96.5 87.4 88.4	117.3 110.4 109.5
Feb.	13,533 : 14,486 : 14,106 : 42,125	9,217 10,191 9,963 29,371	12,880	21.2 22.6 21.8	27.1	9.5 9.9 10.0	10.2	83.9 82.6 85.2	106.2 106.8 108.6	110.7
Apr. May June AprJune	11,086 6,769 3,422 21,277	8,933 5,946 2,663 17,542		19.4 15.0 8.7		10.0 8.6 6.7		94.1 107.3 116.3	115.6 133.2 163.5	
July Aug. Sept. July-Sept.	1,669 1,221 1,156 4,046	765 466 836 2,067		3.2 2.2 3.9		5.3 4.7 4.6		119.4 126.8 129.7	167.4 166.2 136.9	
Season	96,337	76,695						90.5	107.1	

^{1/} Data are for 4-week (28-day) periods to facilitate comparisons; hence, season includes only 48 weeks.

Table 14.--Total consumer purchases of orange and grapefruit juices, other juices, and fruit drinks, equivalent single-strength basis, October 1961 to date 1/

Period 2/	Orange	Orange and grapefruit		Other	Other juices 4/	म	Canned	single-	rinks s	Total j	Total juices and canned single-strength fruit drinks		Frozen	Total
	1961-62:	: 1962-63 :	100	:1961-62:1962-63:1963-04:1961-62:1962-63:1963-64:	962-63:1	963-64:1	961-62:1	1962-63:1	963-64	1961-62	1962-63:	14		1963-64
	1,000	1,000		1,000	1,000	1,000:	1,000	1,000	1,000:	1,000	1,000	1,000	1,000	1,000
Monthly	ממ	a de la companya de l	a l	Cascs	ממעמ		Casas	Cara	o canada	a a a a a a a a a a a a a a a a a a a	a a a a a a a a a a a a a a a a a a a	Sages	Saga	Seses
October	8,934 8,276	10,320	5,547	5,696		6,876:			4,630:	18,055	19,475	17,053	1,974	19,027
December OctDec.	8,877 : 26,087	31,333	5,486	5,825 17,541	5,684 17,484	6,270 19,484:	2,702 8,539	2,859 9,068	12,844:	17,404 52,167	19, 446 57,885	15,980 : 18,865 :	1,201	17,181 53,447
January February March JanMarch	10,105 10,146 10,109 30,360	8,363 8,132 8,192 24,687	5,706	6,302 6,246 6,350 18,898	7,250 7,865 8,272 23,387		3,523 3,505 3,601 10,629	4,176 4,594 4,703 13,473	5,094	19,930 19,897 20,060 59,887	19,789 20,591 21,167 61,547	17,924	1,553	19,477
April May June AprJune	9,766 9,539 9,214 28,519	6,547 5,962 5,526 18,035		6,073 6,172 5,684 17,929	7,730 7,641 6,985 22,356	•• •• •• ••	3,708 4,000 4,023 11,731	5,075 5,169 5,035 15,279		19,547 19,711 18,921 58,179	19,352 18,772 17,546 55,670		•• •• •• ••	
July August September July-Sept.	8,639 8,963 9,841 27,443	5,354 5,120 5,438 15,912	••	5,534 5,187 5,411 16,132	6,384 6,424 6,354 19,162	oo oo oo oo oo	4,054 3,506 3,383 10,943	5,600 5,241 4,509 15,350	•• •• •• ••	18,227 17,656 18,635 54,518	17,338 16,785 16,301 50,424	•• •• •• ••		
Cumulative October November December	8,93 [†] 17,210 26,087	10,320 20,430 31,333	5,547 11,051 16,537	6,020 11,716 17,541	5,851 11,800 17,484	6,876 13,214 19,484	3,101 5,837 8,539	3,304 6,209 9,068	4,630: 8,620: 12,844:	18,055 34,763 52,167	19,475 38,439 57,885	1 7,05 3 32,885 48,865	1,974 3,381 4,582	19,027 36,266 53,477
January February March	36,192 46,338 56,447	39,696 47,828 56,020	22,243	23,843 30,089 36,439	24,734 32,599 40,871	26,608:	12,062 15,567 19,168	13,244 17,838 22,541	17,938	72,097 91,994 112,054	77,674 98,265 119,432	68,789	6,135	72,92 ⁴
Apr11 May June	66,213 75,752 84,966	62,567 68,529 74,055		1,2,512 1,8,684 54,368	48,601 56,242 63,227	** ** **	22,876 26,876 30,899	27,616 32,785 37,820	• •• •• •	131,601 151,312 170,233	138,784 157,556 175,102	•• •• ••	***********	
July August September	93,605 102,568 112,409	79,409 84,529 89,967	•	59,902 65,089 70,500	69,611 76,035 82,389	•• •• •• ••	34,953 38,459 41,842	43,420 48,661 53,170		188,460 206,116 224,751	192,440 209,225 225,526			

L/ Frozen concentrated juices and orange drink converted to single-strength equivalent at 4 to 1; other frozen concentrated fruit drinks, marketed at various concentrations, at 4.7 to 1. The latter is an approximation, as the product mix, which may vary by months, is not available. 2/ 4-veeks (28-days) per month; 48 weeks per season. 3/ Frozen concentrated, chilled and canned single-strength orange juices, and canned single-strength grape-fruit juice; excludes citrus blends. 4/ All other frozen concentrated and canned single-strength juices, including citrus blends.

Equivalent cases 24 No. 2 cans ... 432 ounces per case.

Table 15.--Average prices paid by consumers per 6-ounce serving of juices and fruit drinks, October 1962 to date $\underline{1}/$

Month		Froz	Frozen concentrated 3/	entrated Fr	ed 3/ Fruit drinks		Chilled	ਹੱ	Canned single-strength juices	-strengt	h juices		Canned single-	Average
and year 2/	Orange	Other 4/	Average	Orange	Orange Other 4/Average Orange Other 4/Average		orange juice	Orange	Grapefruit	Frune	Other 4/	Average	strength fruit drinks	2/
29-6301	Cents	Cents	Cents	Cents	Cents	Cents:	Cents	Cents	Cents	Cents	Cents	Cents	Cents	Cents
October	0.4	9.4	0.4		;		7.0	9.4	3.5	6.7	3.9	4.3	. 0.4	(4.3)
November December	 0.4.0	4.4.0	0.0				8.89	7.4	w w ∿*•	0.0	6.4 0.0	e.4.	2.4	(£.4.)
January February March	 7.7.7 .8.6.3	9.8.8.	v v v s v v o				7.5	\$ 5.5 5.5.0	644 644	8.8 0.0 1.	www oror	444	000	(6.4) (6.4)
April May June	4.9	4.8 5.1 5.1	0.4.6.	7. T.	9 9 9 7 7 7 7	3.1 2.3 7.3	8 8 4 7 . 8	6.5.9 6.1.0	₽. 1.4.4.	7.7 7.7 8.0	0. 6. 4 0. 6. 4	444 6.00	**** 0.0.4	444
July August September	7.0	1.0.0.	9.99	6.64 6.64	0 0 0 1√1√4	2.6 2.7 8.8	888 999	0.65 0.63	447 800	7.9		 		444
Season	5.4	8.4	5.3	ļ	8 0		7.9	₹.5	14.3	4.9	O* †	4.5	. 1.4	(9.4)
1963-64 October November December	6.9	で ぷ.ど.ţ	6.00 1.100	444 64.0	0, m 0, 0, 0,		8.9 6.9 0.0	6.5	4 N.N.	7.6	0.44 1.4	9.4.4 9.8.8	444 aaúú	0 4 4
January February March	9.9	5.3	6.5	τ•τ	3.0	3.6	0.6	7.3	5.1	7.6	4.2	6.4	2° t	5.0
April May June	•• •• •• ••						•• •• ••							
July August September	• • • • •						•• •• ••							
Season	••••					•• ••	• • •							
							-						•	

1/Based on prices paid per specified unit: Frozen concentrated juices and drinks, 6-ounce; chilled orange juice and prune juice, 32-ounce; all others, 46-ounce. $\frac{2}{4}$ 4-weeks (28-days) per month; 48-weeks per season. $\frac{3}{4}$ Frozen concentrated juices and orange drink converted to readyto-drink basis at $\frac{4}{4}$ to 1; other frozen concentrated fruit drinks at $\frac{4}{4}$ to 1. See table 14. $\frac{4}{4}$ Includes citrus blends. $\frac{5}{4}$ Data for frozen concentrated fruit drinks not available October-March, 1962-63; hence, prices in parentheses are not comparable with subsequent periods.

Table 16.--Average expenditures per buying family for citrus fruit, juices, drinks, and other products, October 1962 to date 1/

Month	Fro	Frozen	Chilled	Cann	Canned single-strength juices	rength juic		Canned	Canned	Chilled	Fresh	Fresh
and year 2/	Orange	Orange : Orange juice : drink	orange	Orange	Grapefruit	Prune	A11 3/	single-strength grapefruit fruit drinks sections	grapefruit sections	citrus	oranges	grapefruit
1062-63	: Dols.	Dols.	Dols.	Dols	Dols.	Dols.	Dols.	Dols.	Dols.	Dols.	Dols.	Dols.
October	: 1.32	1	1.30	.73	9.	86.	.92	-92	69.	.83	%	9.
November	: 1.32	:	ਰ':	2:	હું:	8,	. 89	ક. જ	: -65	8.	62.	89.
December	: 1.35	1	1.26	89	₫.	1.07	æ. æ.	8.	69•	88	.92	
January	1.49	;	1.31	47.	.63	1.02	.95	86°	.70	88.	1.05	æ.
February	: 1.53	1	1.37	<u>د</u> .	& I	8,8	8,	1.02	5.	1.00	1:1	88.
March	1.55	!	1.45	æ 	.75	8	1.05	86.	600	ક. ક્	1.10	8.
Apr11	1.61	86.0	74.	 & 5	82,	8,8	1.00	1.01	90	1.1	1.13	% %
June	1.72	9,6	14.	. : 4:86	26	ċĸ.	86	1.02	 	1.07	8.6	. : . :
July	1.71	۵.	1.40	8.	8.	76.	. 46·	1.05	6 <u>7</u> .	46.	あ。	龙
August September	1.70	ςę.	1.46	: : బీజ	స్ట్	è%	è &	1.07		1.16:	જું જું	 .55
3063 61	•• •	••		••			••		••	••		••
October	1.68	8.	₫.	& .	8.	8,	6.6	1.06	83.	1.07	86.	2,
November	1.69	8 &	1.49	 \$ 6.	.79	9.1 26.	3.6	1.07	5.6	1.01	9.0.1	8 &
January	1.64	. 67.	1.37	76.	₹8.	1.00	: 66•	1.09	: 77.	1.06	1.12	46.
February March	••••			••			•• ••	•	••	•• ••		•• ••
Anrell	••	•••		•• •			•••		•••			
May	• • •	•		• ••			•			• • •		
June	••••	••••		••••			••	•	•	••		•• ••
July	•••	••		••			••			••		
September	• ••	•••					• ••		• ••	• ••		• ••
							••			••		

1/ Based on prices paid per specified unit: Frozen concentrated juices and drinks, 6-ounce; chilled orange juice, prume juice, and chilled citrus salads, 32-ounce; canned single-strength fruit drinks and juices other than prume, 46-ounce; canned grapefruit sections, 16-ounce; and per dozen fresh oranges and grapefruit. 2/ Data are for 4-veek (28-day) periods to facilitate comparisons. 3/ Includes citrus blends and other canned single-strength juices not separately detailed.

Table 17.--Consumer expenditures for citrus fruit, juices, drinks, and other products, October 1962 to date 1/

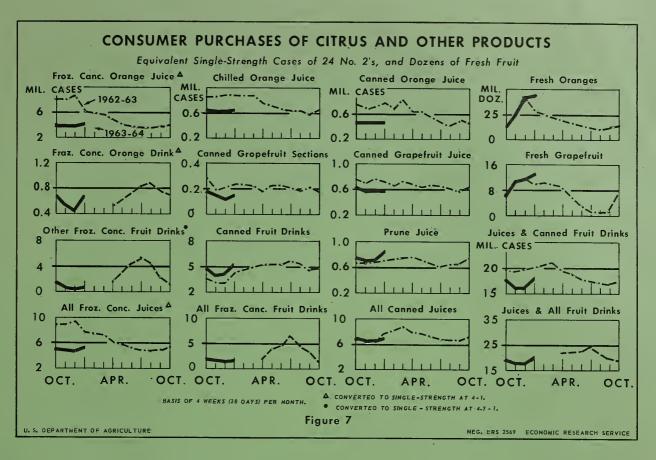
	Fro concen fut	Frozen concentrated juices	Frozen concentrated fruit drinks	rated trinks	Chilled orange	Canned 8	single-st	Canned single-strength juices		E 1.43	Canned grape- fruit	Chilled citrus salads	Fresh :	3	Total $\frac{h}{4}$
Ora	nge	other 3/	Orange other 3/; Orange Other 3/	ther 3/:	: aorne	Orange		•• ••	ı:::	rrult drinks	sections; and sections	sections)	fruit	
나왕	1,000 dols.	1,000	1,000	1,000 dols.	1,000 : dols.	1,000	1,000 dols.	1,000 dols.	1,000 : dols.	1,000 dols.	1,000 dols.	1,000 dols.	1,000 dols.	1,000 dols.	1,000 dols.
	22,790 22,621 24,165	2,621 2,496 2,581			4,228 : 4,093 : 4,359 :	2,497 2,276 2,232	1,911 1,767 1,897	3,751 3,741 3,675	12,290: 12,724: 12,097:	9,528 8,644 8,533	1,719 1,158 1,224	784 971 813	8,042 12,048 20,967	5,593 9,238 10,033	(75,754) (81,777) (92,576)
	23,020 24,024 24,029	3,987 + 4,386 + 507			4,591: 4,905: 5,083:	2,670 2,669 3,362	2,018 2,120 2,413	3,995 4,098 4,193	14,954: 16,439: 17,613:	11,915 13,328 13,661	1,457 1,573 1,505	765 834 830	18,394 18,441 15,441	9,788 10,884 10,820	(97,554) (103,701) (103,457)
	20,596 19,905 18,201	4, 755 4, 999 4, 222	1,597 1,841 2,119	2,760: 5,025: 7,605:	4,507 : 4,298 : 4,192 :	2,606 2,662 2,479	2,240 2,129 2,271	4,277 3,893 3,772	16,072: 15,635: 14,956:	14,724 15,042 14,796	1,272	852 793 557	13,944 12,643 9,602	10,327 7,920 4,354	100,529 98,377 90,765
	18,277 17,633 19,246	3,911	2,190 2,370 2,204	9,420	4,005: 3,970: 3,707:	2,092 1,918 2,177	2,272 2,146 2,054	3,392 3,656 3,532	13,918: 14,013: 14,137:	16,377 15,484 13,595	1,512 1,375 1,566	465 443 393	7,462 6,236 6,699	1,281 : 774 : 1,144 :	86,574 81,291 78,386
	254,507	, 45,980	(12,321)(36,500)	(36,500):	51,938	29,640 2	25,238	45,975	174,848;	155,627	17,592	8,500	149,919	82,156	:(1,090,741)
	19,134 19,073 19,215	1,116 3,858 3,310	2,103 1,680 1,398	2,602 : 1,874 : 1,593 :	t, 056 : t, 024 : t, 035 :	2,145 2,201 2,269	2,207 2,041 2,072	4,026 4,014 3,965	14,487: 13,664: 14,051:	13,914 12,066 13,011	1,482 1,193	605 706 633	7,895 12,307 22,647	7,519 11,264 11,782	86,291 89,965 100,900
	19,790	85 4 ,4 C	2,155	1,913	4,209	2,382	2,101	4,703	15,345:	15,356	1,323	919	24,530	14,258	113,199
				•• •• ••	** ** ** **				** ** ** c*					** ** ** **	
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1					CATCH ALCOHOLD DISCOLOR	Triangle and analysis from the same of the			١						

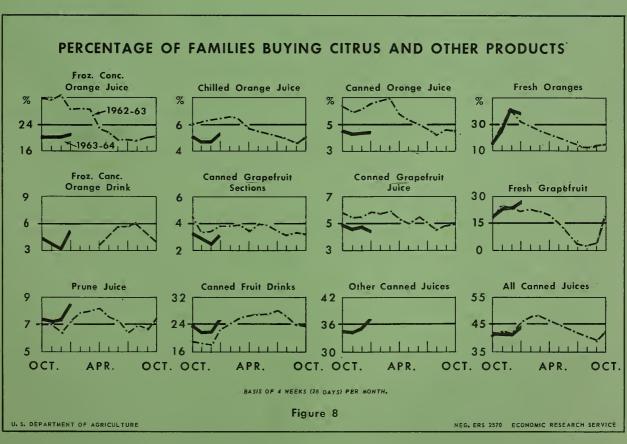
1/ Based on prices paid per specified unit: Frozen concentrated judces and drinks, 6-ounce; chilled orange judce, prune judce, and chilled citrus salads, 32-ounce; all other judces and drinks, 46-ounce; canned grapefruit sections, 16-ounce, and per dozen oranges and grapefruit.
2/ 4 weeks (28-days) per month; 48-weeks per season. 3/ Includes citrus blends. 4/ Data for frozen concentrated fruit drinks not available October-March 1962-63; hence, expenditures in parentheses not comparable with subsequent periods.

Volume and distribution of consumer purchases, percentage of families buying, and average prices paid for citrus fruit, juices, drinks, and other products, January 1963 and 1964 Table 18. -- SUMMARY:

ICES:	Volume		Ď.	hore of	OI IBL								AVE	Average prices	ces
ICES:		a a	2 1	market 2/:	buying	or remilles buying	Number		Average	size	Quantity per month	city		paid	
ICES:	•• •• ••		: Change :	Jan. 1964	Jan. 1963	Jan. 1964	Jan. 1963	Jan. 1964	Jan. 1963	Jan. 1964	Jan. 1963	Jan. 1964	Unit	Jan. 1963	Jan. 1964
MKS:		1,000 3,398 981 1,379	Pct. -33 -28	Pet. 20.7 5.9 26.6	Pct. 28.2	Pet. 21.4	N 2 10 1	No. 1:9	028. 21.5 17.6	028. 19.0 16.8	028. 41.9	28.9 28.9	* 00 028	Cents 21.3 18.2 5.2	Cents 27.3 21.3 6.5
•• •• ••	111	574 627 ,201		w.4.8 v.v.o		6-1-1		1.4		19.9		26.8	* 00		17.6
•	34 2	761,	-2h	3.3	†*9	5.4	2.4	2.4	43.2	39.8	105.4	91.9	<u>%</u> *	39.8	47.9
CANNED SINGLE-STRENGTH : 1,000 JUICES: cases Orange : 779 Grapefruit : 726 Prume : 693 Other : 5,340 Total : 7,538	ન	1,000 cases 3/ 453 575 856 5,106 6,990	4 4 4 4 L	85°5°5°5°5°5°5°5°5°5°5°5°5°5°5°5°5°5°5°	6.6 5.8 7.1 45.5	448844 4044	444 0	111.98 7.08	58.7 69.0 42.5 55.8	47.5 63.7 45.0 54.2 53.0	93.2 98.3 76.8	79.5 99.1 78.3 107.4	* 2% 22	36.55 29.65 4.4 4.4	38.9 10.7 32.0 4.9
CANNED S/S FRUIT DRINKS : 4,176	5 91	†60°	+52	26.2	22.2	25.0	1.9	2.1	76.8	73.8	148.0	156.0	94*	30.4	32.1
TOTALS (Ready-to-Drink): \(\frac{1}{2} \) : 19,789 Juices & all fruit drinks : 19,789 Juices & all fruit drinks :	39 17	,924 ,477	6	92.0	11		11	11	11	11			* *	1:1	5.3
CANNED GRAPERUIT SECTIONS : 228	83	164	-28	 	3.8	3.1	1.1	1.3	37.7	34.4	52.4	45.8	16	21.3	26.9
CHILLED CITRUS SALADS : 295		1,000 gals. 222	-25		1.7	1.2	1.4	1.5	30.2	29.3	42. 4	5-44	32	8.49	76.1
: 1,000 : 0.00 :		1,000 doz. 42,660 12,880	9 + + + + + + + + + + + + + + + + + + +		31.8	39.2	9.68	1.9	Fruit 1	5.4 5.4	Fruit 18.8 9.5	Fruit 23.3 10.2	1-18	67.3	57.5

1/ Data are for 4-week (28-day) periods. 2/ Includes frozen concentrated fruit drinks beginning October 1963, hence not comparable with
previous data. 3/ Equivalent cases 24 No. 2 cans...432 ounces per case, except 480 ounces for grapefruit sections. 4/ Frozen concentrated
juices and orange drink converted to single-strength at 4 to 1; other frozen drinks at 4.7 to 1. The latter represents an approximation as
quantities marketed by concentration are not known. *Per 6-ounce serving.





Washington D. C. 20250

Official Business

